



AlphaSights

**German Speaking Associate
Client Service Team in London
Start January 2021**

The Role

As an Associate, you'll act as the connection point between our clients and industry experts. Your role is to understand clients' knowledge gaps and identify experts with the knowledge that can address them. You'll need to think quickly yet critically, conduct high-level research on companies and industries, and identify the world's best experts with the right experience and insights to address our clients' questions. You'll spend considerable time on phone and email reaching out to people and assessing whether they possess the knowledge our clients seek, and you'll connect qualified experts to our clients.

Working on several client requests at once, you'll quickly develop effective project, client, communication, and time management skills. This is a fast-paced, commercial role with a clear focus on results and revenue generation, and Associates who succeed at AlphaSights often embark on successful careers in commercial and operational leadership.

What We Look For

AlphaSights welcomes candidates with different backgrounds and experiences. Here are some qualities that many of our successful applicants possess:

Strong academic credentials gained from a degree of any discipline

Innate curiosity and excitement about the world of business, ideally evidenced through choice of undergraduate degree, past internships, etc.

High levels of extracurricular involvement and leadership

A client-first mindset, which means a relentless commitment to work on clients' behalf and surpass their expectations

The drive and resilience to deliver excellent service amidst tight timelines and changing circumstances

Growth mindset: the ability to develop in your role over time and view setbacks as learning opportunities

What You Can Expect

A fast-paced environment with measurable deliverables and a focus on results

The opportunity to gain transferable skills, including results-oriented research, sales, negotiation, commercial acumen, professional communication, and project and time management

A team-oriented, strongly supportive culture emphasizing transparency, continuous feedback, professional development, and celebrating wins

A professional development team that works to ensure that you're supported and on a clear career trajectory both within our firm and beyond

Comprehensive company sponsored private medical scheme

Pension scheme

Subsidized lunch program, monthly team events, free breakfast & snacks

Weekly morning yoga and corporate gym discounts

Requirements

0-3 years work experience

Bachelor's degree, with strong academic credentials and noteworthy extracurricular leadership

Fluency in English and native-level German proficiency is essential

AlphaSights is an equal opportunity employer.

Please note that unfortunately we are unable to sponsor visas for this position.

AlphaSights

AlphaSights is the world's knowledge partner, comprised of ambitious professionals committed to accelerating progress for our clients and our people alike. From the moment you join us as an Associate, you'll have significant autonomy and personal responsibility. You'll receive training and professional development opportunities to help you excel in your role. Hard work, drive, and a commitment to delivering results will put you on a path to becoming a Manager in around two years from joining us, and a Vice President in around five.

All along, you'll be working in the company of like-minded, driven colleagues from across the globe: we work as one global team that's dedicated to growing our business, improving ourselves, supporting one another, and celebrating wins together. Our alumni go on to join some of the world's most prestigious companies or pursue further study at top graduate schools.

Submit your application using this link: <https://grnh.se/24f24ed41us>